



SPEAKING OF VALUE™

CLIENT TESTIMONIALS

"I've worked with Scott Hays since 1999 on various projects focused on communications and message consulting. He is an outstanding professional and, in my opinion, without parallel in his area of expertise."

Jay O'Neil, Head, Macquarie Private Bank, Sydney

"I first met Scott as a trainer I had hired at Skandia and later at Sun America. He connected with our sales team more credibly than others before or since. I was excited to learn he had branched out to start his own firm and have recently engaged him. He's helped us at the acct mgmt level, sales force and even our marketing team. I'm a fan of Scott's and a first hand beneficiary of his training."

Kevin J. Hart, President, Lightstone Capital Markets

"That was invaluable!"

Ron Shurts, Co-Founder, The Annexus Group

"I've seen a lot of facilitators/coaches in my lifetime. You are absolutely one of the very best!"

Jackie DiGiovanni, Retired, Senior Vice President, Marketing and Communication,
John Hancock Retirement Plan Services

"Scott is an experienced coach and teacher and truly a subject matter expert in the field of personal coaching and presentation training."

Christopher V. Dunne, Managing Director, Arrowpoint Partners

"Over the years Scott has mastered the art of presentations and public speaking. I would be surprised if you or your team could not benefit from time spent with Scott. Simply put, Scott helps the novice become a pro and the pro to become great."

Robert Schumacher, Chief Strategist/Senior Portfolio Manager, AXA Investment Management, Inc.

"Scott has a terrific sense of intuition, capable of hitting on target the areas best addressed for coaching. He carries this out with an attitude and enthusiasm that seals the improvement desired. Scott has coached virtually every employee in our company. His training has been the single most appreciated and utilized by every individual who has attended."

Fred Gambke, Chief Operating Officer, US Beverage Company

"I can unequivocally recommend Scott Hays as a subject matter expert across a broad spectrum of leadership and personal development areas. The depth and breadth of his knowledge is quite rare. Having the knowledge is one thing, being able to bring the content alive in presentations and engage an audience is quite another. Scott has both. His presentation skills and enthusiasm make the difference between an academic experience and one that people can internalize and use to improve their personal performance. A real professional."

Clay Hood, VP, North Atlantic Family Care Supply Chain, Kimberly-Clark Corporation, Retired



Think. Create. Communicate.

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“Scott was the Keynote Speaker at our 2015 Annual Client Summit. Scott provided a thought provoking and intellectually challenging presentation for our attendees. We received many compliments on his speech and he received excellent reviews from the attendees. I would highly recommend Scott for your speaking needs at client, corporate or training events.”

Bob Dorsey, CEO - Managing Director, Ultimus Fund Solutions, LLC

“I have had the pleasure to work with many trainers and coaches & Scott Hays is at the top of a very short list of professionals I highly respect & would recommend! He is an amazing motivator when in front of others or leading a group & I have watched him provide incredible insight to his clients in the financial services industry. Through his Performance Coaching, Scott has developed proven systems to help take your business to the next level and beyond. You would be foolish not to take advantage of his passion, energy, dedication to his craft and his clients and benefit from his years of successful experience. It is with great pleasure that I recommend Scott Hays – he’s the best!”

Michael Walling, Development Director

“Scott and Trivium Performance was hired by my firm to help us develop and deliver better messaging to our distribution partners. Scott’s attention to learning about our goals and needs, combined with his proven ability to teach us how to build better story lines, has not only resulted in better presentations and delivery...but also improved how we define what we expect to gain from the messages we project.”

Patrick Clifford, Sr. Vice President, Annuities at Incapital

“Scott is a master who gets big results. My first test of Scott’s design and coaching work was a presentation to a major foundation. They said that they would take one month to evaluate the 4 finalists. What happened was that they asked me to wait in the boardroom and after 10 minutes deliberation awarded me the contract. Thanks Scott!”

Harvey Wartosky, President, The Wartosky Group, LLC

“You are a force, and I look forward to having our paths cross again.”

Susan E. Kay, Divisional Sales Manager, MFS Investment Management

“Success in increasingly competitive markets requires leadership and teamwork. Winning requires each of us to be at the top of our game. Scott Hays knows what it takes and shows us how to get there. Having worked alongside Scott on a major client’s behalf, I experienced firsthand the power of a well conceived presentation and the process by which to get there. Scott’s disciplined and charismatic approach is a sure-fire confidence builder. His passion and commitment is infectious, turning clients into evangelists.”

Lionel Gadoury, Principal, Creative Director, Context Creative

“I’m so glad we are back together; You have always been an inspiration for me - I really mean that!”

Kim Bolton, President and Portfolio Manager, Black Swan Dexteritas



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