



SPEAKING OF VALUE™

KEYNOTE SPEAKER | SCOTT HAYS

(Available for Keynotes, Breakouts, Lunch and Learns.
Fee available on request.)

ENGAGE

Scott Hays is President | CEO of Trivium Performance, a communication training, coaching and consulting company focused exclusively on helping individuals and teams around the globe to **engage**, **enlighten** and **inspire** audiences to act. An impassioned speaker, Scott delivers thought provoking and intellectually challenging presentations to groups of all sizes at national or regional sales meetings, industry events, association conferences and symposiums throughout the United States, Canada, Puerto Rico, Australia and Brazil.

ENLIGHTEN

Scott has **25+ years of experience** in sales, corporate education, project consulting and performance coaching. He has **worked closely with senior executives, managers, and top sales & marketing executives** from a number of **Fortune 100 companies** including; Morgan Stanley, Goldman Sachs, Bank of America, MetLife, American Express, JPMorgan Chase & Co., State Farm, Prudential, Nationwide, and Liberty Mutual. He has crafted over 20 'Sales Playbooks' for clients, created over 200 sample client presentations, personally coached over 3,000 executives and critiqued over 30,000 presentations. His **extensive knowledge base** includes target marketing, territory management, sales process, energy management technology, presentation skills, messaging, marketing and design. Trivium's **Presenting On Purpose™** communication skills training alone includes over **58 learning modules**. Scott received his Bachelor of Science Degree in Kinesiology from **The College of William and Mary** in Williamsburg, Virginia where he was also awarded **All-Conference** honors in football.

INSPIRE

A former college football player turned corporate communication coach, Scott Hays will challenge your team to **take personal responsibility** for being better. Both thought provoking and inspirational, Scott's talks hit home with poignant, **true life stories** of **challenges and triumphs**, mistakes made and lessons learned.

"I can unequivocally recommend Scott Hays as **a subject matter expert across a broad spectrum of leadership and personal development areas**. The depth and breadth of his knowledge is quite rare. Having the knowledge is one thing, being able to bring the content alive in presentations and engage an audience is quite another. Scott has both. His **presentation skills and enthusiasm** make the difference between an academic experience and one that people can internalize and use to improve their personal performance. A real professional."

— Clay Hood, VP, North Atlantic Family Care Supply Chain, Kimberly-Clark Corporation, Retired



William & Mary vs. Navy, 1976



Think. Create. Communicate.

www.triviumperformance.com

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